

The following questions and answers have been prepared for the release of Trimble Terra Office desktop software. If you have any questions that aren't answered here, please ask them in the Comments section below so that they can be answered and added to the list.

What is Trimble Terra Office?

Trimble Terra Office is the new brand name for Trimble MGIS software on the desktop that enables the office portion of data collection workflows—specifically, the integration with GIS systems-of-record. The actual product to be released this month is **Trimble Terra Office add-in for ArcMap**, a refresh of **Trimble Positions Desktop add-in** with new licensing and support for offline GNSS corrections in **TerraFlex**.

How is it different from Trimble Positions Desktop add-in?

The add-in itself (and installer, etc.) is largely the same although it has new iconography and workflow nomenclature. It supports all of the same workflows as the latest release of Trimble Positions Desktop add-in (10.8.1.3). Most significantly, it uses a different license model (subscriptions managed in **Trimble License Manager**) and adds support for the offline GNSS corrections workflow. With the change in licensing, the installer no longer includes the separate Trimble Positions License Manager component.

How does the new license model work?

Instead of the perpetual + annual support & maintenance model (installed per-machine with installation code/POPN), Trimble Terra Office uses an annual subscription (term) model. Licenses will be provisioned through the **Trimble Virtual Warehouse** and assigned/managed through Trimble License Manager, similar to that of TerraFlex and **Catalyst**. All users will need to sign-in through the add-in using their **Trimble Identity** in order to validate their license. Licenses do get cached on the desktop computer for 7 days.

Can office users keep using their existing version of Trimble Positions Desktop add-in (with their current licensing) or TerraFlex Desktop add-in?

Yes. The current versions of Trimble Positions Desktop add-in (10.8.1.3) and TerraFlex Desktop add-in (5.4) will continue to work with the updated versions of TerraFlex and Map Viewer. The existing add-ins will not have access to the new offline GNSS corrections workflow and we are not planning any further updates to these two add-ins. Although Trimble Terra Office add-in for ArcMap replaces both existing add-ins, users will not be forced to upgrade at this time but it is strongly encouraged.

Will Terra Office add-in for ArcMap use an existing (database) configuration from Trimble Positions Desktop add-in or TerraFlex Desktop add-in?

Yes. The new add-in will look for existing configurations from either add-in and prompt the user if they want to use them. It should not be necessary to recreate a database configuration or any projects within the database.

Will a floating license configuration still be supported?

For customers currently using a floating license configuration with Trimble Positions License Manager, the current version of the software will continue to work (see answer above). With the updated annual subscription (term) license and the add-in requiring the user to login, the floating license model no longer applies. As with TerraFlex, a single user will be able to login to the add-in from 3 different computers within a 24 period.

Will an office user also need a license of TerraFlex?

No, this is not a requirement. Office-side functionality on the desktop is licensed exclusively through the Trimble Terra Office subscriptions.

Will field users (in organizations using either existing add-in) be impacted when the new version of TerraFlex is released?

No. All TerraFlex + Trimble Positions Desktop add-in (or TerraFlex Desktop add-in) workflows should remain fully functional without any visible changes after the user upgrades to the new version of TerraFlex. In order to maintain the ability to log data for post-processing in Trimble Positions, the TerraFlex users in these organizations will

receive a complimentary upgrade to TerraFlex Premium.

How will the complimentary upgrade to TerraFlex Premium work for field users?

This will be a 2 step process. With the help of Trimble MGIS distribution partners, a list of current Trimble Positions + TerraFlex organizations has been created and a detailed accounting of field user TIDs and license terms has been compiled.

In the first step, prior to release of the new version of TerraFlex with support for TerraFlex Premium, current TerraFlex users will be given TerraFlex Premium licenses through a backend process. These initial licenses will work in TerraFlex but will *not* be visible through Virtual Warehouse or License Manager.

In the second step (over the next 6 months), Trimble MGIS will work through the distribution partners to transfer proper TerraFlex Premium licenses from the Global Services Virtual Warehouse account to each customer. This is consistent with how mid-term upgrades between TerraFlex editions are already handled.

For distributors who want to confirm that their (Trimble Positions + TerraFlex) customers have been properly identified, please email matthew.morris@trimble.com with a list of organization names.

Will there be a trade-in available for existing Trimble Positions Desktop add-in users?

Yes. A \$0 trade-in promotion will be available for users current on Trimble Positions Desktop add-in maintenance (or within the first year). More information will be provided on this shortly but the process is expected to match what was used for the TerraSync to TerraFlex trade-in promotion.

How was the Trimble Terra Office subscription pricing set?

With the new TerraFlex Premium edition, Trimble MGIS is changing how post-processing is licensed. Instead of the historical model where it was licensed at the desktop user level (e.g., GPS Pathfinder Office and Trimble Positions) for essentially an unlimited number of field users, it is now licensed at the field user level, at the time of collection. As long as data was collected with a TerraFlex Premium license, it is post-

processable. It's the workflow that will determine where the post-processing takes place - in the cloud or on the desktop.

The price for the Trimble Terra Office subscription was based 1) on this change in how post-processing is licensed, and 2) on the change to an annual subscription (term) license. It works out that the annual subscription price is roughly equivalent to what existing Trimble Positions Desktop add-in customers are paying for maintenance contracts in years 2 and beyond.

Why does the name of the subscription (Trimble Terra Office Standard) differ from that of the announced product (Trimble Terra Office add-in for ArcMap)?

As Trimble MGIS envisions possible future desktop products under the Trimble Terra Office brand, a licensing scheme was developed to allow for shared use of common licenses. Although only a Standard license level is available now, the backend infrastructure is in place for other licenses should the need arise.

Will Esri ArcGIS ArcPad workflows be supported going forward?

No. Consistent with Esri's [retirement of ArcPad](#) at the end of 2021, ArcPad workflows in Trimble Positions Desktop add-in were deprecated at the last release (10.8.1.3) and so users requiring these workflows must stay on the previous version (10.8.1.2).

What's the difference between post-processing in Trimble Terra Office add-in for ArcMap and the new Offline GNSS Corrections functionality in TerraFlex cloud workflows?

At the core, the offline GNSS correction processing uses the same differential correction (baseline processing) engines as Trimble Terra Office add-in for ArcMap, and Trimble Positions Desktop add-in before it. In the field, TerraFlex Premium logs the exact same data for post-processing. And so with the same base station and the same field data, the results should be very close to identical between the two different post-processing workflows.

Will there continue to be a “free” product option available for integrating TerraFlex workflows into ArcGIS systems-of-record?

No, there will no longer be a free product option available although the existing TerraFlex Desktop add-in will continue to work and can be used for real-time corrected workflows in the TerraFlex Cloud. Map Viewer will also continue to provide import/export options for ArcGIS shapefiles and file geodatabases.